



## **Mid-Year Users' Group Agenda June 18, 2009**

8:30 – 9:00

**Sage Update from Insights and what the economy has to do with your accounting software**

9:10 – 10:10

### **Breakout 1 - Product Specific Updates:**

#### **Room 1: Sage MAS 90 4.4 and Extended Enterprise Suite and the Road Ahead – Sue Wolf**

Come see the new features of MAS 90 version 4.4 and Extended Enterprise Suite version 4.4, the exciting new scripting capabilities in Customizer and the road ahead for MAS 90 and MAS 900.

#### **Room 2: Peachtree by Sage: 2010 New Features/Crystal Reports 2008 – Joe Huettner/Tim Cook**

Come hear about the new and faster Pervasive SQL 10 database. See the new Crystal Reports 2008 now standard with the Premium versions of Peachtree. And as always, check out the new bells and whistles offered in 2010!

#### **Room 3: Lean Office – Angela Talano, Resolv, Inc.**

Even though the term Lean has become a regular part of business vocabulary, it is apparent that many people do not truly understand what it is, or the role it plays in their organizational strategy of excellence. In this seminar, we will dig into what Lean Office is, and discuss practical ways to implement Lean thinking within your organization.

10:20 – 11:20

### **Breakout 2:**

#### **Room 1: How Do I Fix It? Solving Common Entry Errors in Sage MAS 90 and MAS 200 - Sue Wolf**

After this session, you will walk away with a better understanding of how to determine the root cause of an issue and, more importantly, how to correct each issue in MAS90. We will cover the fundamental steps to resolve incorrect postings in Accounts Payable, Accounts Receivable, Sales Order, Inventory Management, and Purchase Order. We will also discuss best business practices to understand both the “how” and “why” of each posting.

#### **Room 2: BusinessWorks Update – Steve Krueger**

Fresh from Insights, we will discuss the road ahead for BusinessWorks and the scheduled release this fall. We will also discuss features of BusinessWorks that you may not be using including modifying forms, sending forms (invoices and statements) via email and creating custom reports. We will discuss the bwuser.ini file usage and other features to help you use BusinessWorks more effectively.

#### **Room 3: Customer Relationship Management - CRM - Luke Russell, Resolv, Inc.**

Since a key component to Lean Office is “Customer Value”, we will be taking Lean one step further and discussing how CRM relates to Lean Office. CRM is a useful tool to implement process changes and measure results as you work to achieve your Lean Office Goals. Discover how CRM can assist you in running your business more efficiently by using automation and alerts.

11:30 – 1:00

**Lunch: Roundtable Discussions** – Opportunity to network with fellow users.

**Or**

**Technology Update 2009** – Attend our technology update.

- What can and should your business management systems do to help you compete effectively, provide improved customer service, and reduce operating costs in today's economy?
- What technologies are available to help you manage sales, customers, vendors, inventory, shipping/receiving, financial reporting, etc.?
- How to select a new business management/accounting system if your current systems are not meeting your needs.
- What is the state of the accounting and business management software marketplace today and where is it going?

By attending this lunch & learn, you will also receive tools and resources that can help your company succeed, which includes 37 ideas for growing businesses. Additionally, you will be able to network with other business professionals to learn and share technology best practices.